



Specialized Lubricants

THE BOTTOM LINE

Schaeffer Supreme 7000 saves engines and money. Supreme gear oil extends bearing and seal life. Diesel Treat 2000 saves injectors and reduces repair costs.

THE CUSTOMER

Allis Chalmers Directional Drilling Services

THE STORY

Bob Tucker is the shop manager for Allis Chalmers in Conroe Texas. He had used Schaeffer Oil at his previous job and saw an immediate need at A-C to save his new company lots of money. They had been using Lucas oil additive and Bob noticed that when he broke several engines down that had failed, the Lucas had clogged most of the oil ports. He began purging the engines with Schaeffer's Nuetra and brought the engines back to life. Now everything is running on Schaeffer's Supreme 7000 and there is no need for oil additives, thus reducing inventory and cost. With the Schaeffer oil, Bob has been able to more than double drain intervals with the use of Schaeffer's oil analysis service.

In Bob's own words, "Keith, engines were my main concern at first. Thanks again for your expertise in product knowledge, and your ability to explain it to a hard head like me. I soon found out, using the product how good it really works. It has extended my oil changes double to what they were. I am still puzzled that a lot of oil leaks have gone away? I guess it has something to do with the additives for seals. I change the oil at an 800 hour interval without worry. I have had some units go over 1200 hours before they got back to the shop. The oil sample on these showed good. The Onan generators in each truck have a 500 to 600 hour interval and the same rings true. Some had gone over 700 hours and samples came back good. Most of my fleet is close to a million miles on the engines, and still going strong."

When one of the wire line trucks developed injector problems out on the road, Bob traveled over night to get to it. He solved the problem by filling the fuel filter with Schaeffer's Diesel Treat 2000 and fired the engine. Within a minute or two, the injectors cleaned up and the engine has experienced no further injector problems. Now the drivers keep the diesel treat with them and put it in with every fill up.

Bob heard rig crews complaining about the short bearing and seal life on the swivel units off oil rigs that were coming in from the field and he suggested using the Schaeffer's gear oil. Since that time, the bearing and seal has increased dramatically providing their customers with better service and Allis Chalmers with lower operating costs.

Other products used by Allis Chalmers include Schaeffer's hydraulic fluid, transmission fluids, and grease.



Bob Tucker



Swivel Unit



Wire Line Unit